



PESA

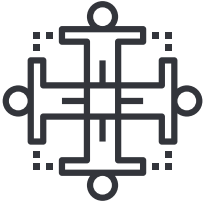
PETROLEUM EQUIPMENT
& SERVICES ASSOCIATION

Allied Member **Application Packet**



PESA Benefits

Enabling the oilfield to meet immediate and long-term corporate and sector goals



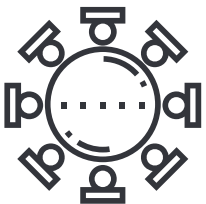
Unparalleled Networking & Recognition

Make connections and build relationships with peer companies, vendors and customers in the oilfield through events and seminars. PESA members are recognized leaders in the sector. PESA events and seminars highlight trends and give access to thought leaders on business and technical topics.



Business Intelligence & Insights to Drive Success

PESA's Credit Interchange Division gives customer credit and payment history, while exclusive analyst presentations and expert seminars provide insights and strategies. Through PESA-CID, members are reducing financial risk and minimizing DSO through oilfield-exclusive credit and payments data.



Training & Developing Future Leaders

Through multiple workforce development programs, PESA offers ways to recognize and grow your company's talent, connecting them with mentors and providing networking opportunities. The Emerging Executives Committee focuses on growing the leadership skills of participants.



Elevating Key Public Policy & Industry Issues

PESA serves as a technical resource and advocate to policymakers, providing the unique perspective of the oilfield. Sector leaders work together for common purpose through the Washington Fly-Ins, issue working groups and other activities.

PESA Leadership

Members from the following companies make up the PESA Board of Directors and Advisory Board.



Allied Membership

WHAT IS AN ALLIED MEMBERSHIP?

Allied Member status is available to North American-based companies or individuals who supply services, informational products, materials or equipment to industry members of the Association or purchase products or services from industry members of the Association. A candidate company must also have the endorsement of two PESA Directors.

WHAT IS AN INDUSTRY MEMBERSHIP?

Industry Member status is available to North American-based wellsite service and supply companies and manufacturers, with at least 50% of its sales in the drilling, production, refining, and/or pipeline segments of the petroleum industry. Annual dues are based on dollar volume sales to those segments. A candidate company must also have the endorsement of two PESA Directors.

BECOMING A MEMBER

Joining PESA as an Allied Member can be done in three easy steps:

1. Confirm your company is eligible for allied membership:
To be eligible for Allied Membership status, a company or individual must derive revenue through the sale of equipment or services to the oilfield service and supply sector.
This membership is \$10,000 annually.
2. Find two members of the PESA Board of Directors and Advisory Board to write a letter of recommendation on your behalf. A list of current board members can be found online by visiting our website at www.pesa.org/about-us/leadership.
3. Complete and send this application to:

EMAIL

info@pesa.org

WEB

Visit www.pesa.org and complete the PESA membership application online.

MAIL

Petroleum Equipment & Services Association
2500 Citywest Blvd., Suite 1110
Houston, TX 77042-3049

Allied Membership Application

To Whom it May Concern,

The undersigned* hereby applies for membership in the Petroleum Equipment & Services Association in accordance with the provisions of such Association's bylaws.

We are submitting the information about the nature of our business, as requested. We are of the opinion that our firm qualifies for allied membership in the Association, and we have requested two letters of recommendation from Directors of the Association as references.

ATTEST

Signed* _____ Date _____

Name _____ Title _____

Company Name _____

Company Address _____

Email Address _____

(If the applicant is a partnership, the application should be signed in the name of the partnership by one or more partners. If the applicant is a corporation, the application should be signed in the name of the corporation by the president or vice president.)

APPLICANT

Company Name _____

Principal Business Address _____

Phone _____ Fax _____

Primary Contact _____ Email _____

*Administrative Contact _____ Email _____

Estimated Number of Employees: U.S. _____ International _____

*This contact will have access to update the company profile.

PRINCIPAL OFFICERS

Name _____ Title _____

Name _____ Title _____

Name _____ Title _____

Description of products or services (In particular, list those products or services sold exclusively to the drilling and production segments or to the oil and gas industry.) _____

What percentage of total business is exclusively oil and gas industry? _____%

Member **Company** Contacts

PRIMARY CONTACT (For billing and actions that require a full-membership vote, one primary contact is required for each individual company.)

Name _____ Title _____

EXECUTIVE ASSISTANT (If applicable)

Name _____ Email _____

ADDITIONAL COMPANY CONTACTS

Name _____ Title _____ Email _____

Name _____ Title _____ Email _____

Name _____ Title _____ Email _____

Name _____ Title _____ Email _____

Name _____ Title _____ Email _____

Name _____ Title _____ Email _____

Name _____ Title _____ Email _____

Name _____ Title _____ Email _____